

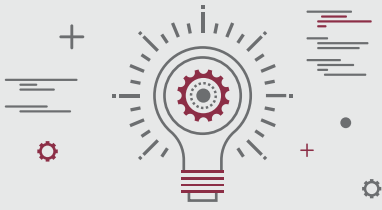
# Nearshore Romania



Our nearshore competencies  
in the service of your accurate software solution

Software Engineering. It's all about:





## Objective:

We engage our software engineering know-how to make your business processes run smoothly and efficiently. Be it complex or standard, we have your software solution covered through every stage from requirements to development, implementation, and maintenance.

## What's in it for you:

- Support for business evolution
- Shared risk, optimized costs
- Reduced complexity of IT service management

## What defines us:

- Skilled people, know how, fair prices and controlled risk
- Talented team to transpose the client's vision into efficient business based on high quality
- Mature organization structure with the speed and flexibility necessary to adapt to project and customer requirements

## Experience

**1994**

the year we entered the market

**90%**  
turnover  
from exports

**15**  
years of  
same core team

**75%**  
technically  
certified staff

**20+**  
years experience  
in Nearshore  
Software Dev.

**65%**  
developers in  
Dedicated Team  
model

**10+**  
industries  
mastered

# SERVICE PORTFOLIO



## PRODUCT & CUSTOM SOFTWARE DEVELOPMENT

High quality - Trusted services - Top performances

Software applications to make your business processes more accurate and efficient through full range of services.

- Software Consulting
- Software Services
- Software Development



## DEDICATED DEVELOPMENT TEAM

Extended development resources

Very popular solution for cost-effective resources assigned exclusively for customers and retaining their unique domain knowledge.



## MOBILE APPLICATION DEVELOPMENT

Space is no longer a limit!

Full-cycle development of innovative and scalable mobile solutions from architecture, to back-end development, front-end development and quality control.



## IT MANAGED SERVICES

Flexible subcontracting - Agreed SLAs - Increased efficiency

IT infrastructure is the foundation of your entire business processes. Our managed infrastructure services will help you manage your IT environment and operate it professionally.

- Service Management
- Production Support
- Maintenance & Enhancement



## TESTING & QA

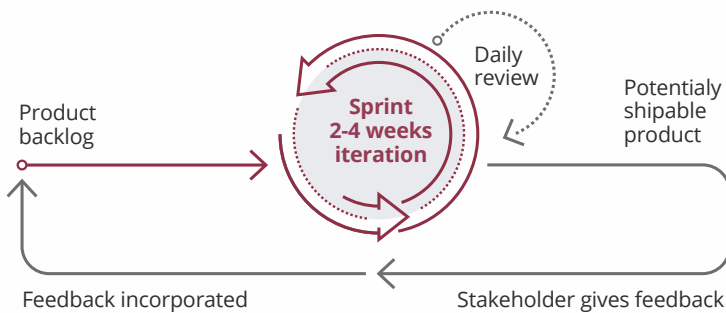
More than just debugging

Testing efforts prevent faults from occurring, thereby producing higher quality software, reducing costs, increasing speed to market, and improving end-user satisfaction.

# WE KEEP IT SIMPLE. WE ARE AGILE

With well mastered Agile methodologies, our engineers cope with any unexpected thing that pops up along the solution way. You can change your mind at whatever stage during the project and a new approach is defined.

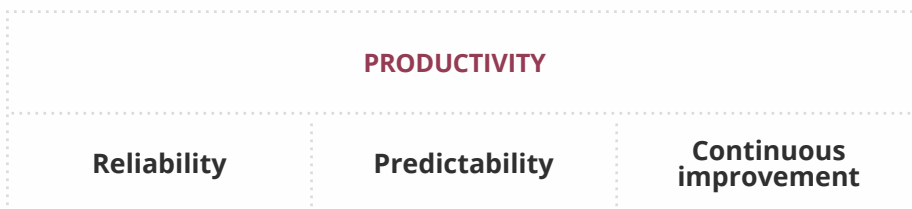
We have been here and successful before the Agile era, so trust us for classic approaches also.



## QUALITY PILLARS

Q&A is in each and every process and activity: analysis, design, development, maintenance, testing and so on. They are all conducted according to project management methodologies and PDCA principle.

Q&A is the natural result of three main productivity pillars.



## COLLABORATION MODELS

Time & Material

Turnkey Projects

Dedicated team & facilities

Mixed models

## SUCCESS KICKOFF

- 1 Confidentiality agreement
- 2 Request for information
- 3 Request for project
- 4 Collaboration agreement

## Top 5 reasons for nearshoring with us

Cost reduction

Customized solutions

Quality = skilled engineers + accurate working procedures

Cultural & geographic proximity

Budget, reports, and schedules control over all project phases

## Expertise

 <b>Web Development</b>	 <b>Internet-of-Things</b>
 <b>Cloud Solutions</b>	 <b>ERP</b>
 <b>DevOps</b>	 <b>Enterprise Mobility</b>

## Industries

 <b>Manufacturing and Logistics</b>	 <b>Financial Services and Banking</b>
 <b>Healthcare and Fitness</b>	 <b>Automotive</b>
 <b>Travel &amp; Tourism</b>	 <b>e-Commerce</b>
 <b>Retail and POS</b>	 <b>Tele-communication</b>
 <b>Real Estate</b>	 <b>Health &amp; Pharma</b>



[www.nearshore-romania.com](http://www.nearshore-romania.com)

More on the unique nearshore experience we offer!



## Customers about us:













*"Over 65 000 points of sales are running the functional application provided by Ropardo. Software engineering full services including testing and implementation, provided by a reliable outsourcing partner who understood our demands and helped us accomplish our goals within schedule. Effective, efficient and economic software outsourcing - this is our experience with Ropardo."*

Poste Italiane, Italy

*"Ropardo proved seriousness and consciousness when accomplishing the objectives of the project, realizing this with highly professional specialists. They also provided technical assistance for this particular project and organized training sessions for our employees."*

MAFOTools, Germany

## Technology Masters

 <b>Mobile</b>	 <b>Cloud</b>	 <b>Desktop</b>	 <b>Web</b>
 <b>Java</b>	 <b>Puppet</b>	 <b>DevOps</b>	 <b>Testing &amp; QA</b>
 <b>.NET</b>	 <b>JavaScript</b>	 <b>PHP</b>	 <b>C++</b>

\*Please ask if you are looking for any other tech stack

## Make your move. Contact us!

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